

Service: XYZ Hostel **Occupancy:** 97.00%
Service type: High **State:** WA

	Your 2008 data ↓ \$ prpd	National Ave. NFP			WA NFP		
		\$ prpd	Variance	Variance (%)	\$ prpd	Variance	Variance (%)
INCOME							
Australian Govt subsidies	137.00	133.78	3.22	2%	135.13	1.87	1%
State subsidies & top-up subsidy	-	-	-	-	-	-	-
Concessional supplement	-	4.21	(4.21)	(100%)	4.83	(4.83)	(100%)
Viability supplement	-	-	-	-	-	-	-
Other subsidies	-	0.69	(0.69)	(100%)	0.23	(0.23)	(100%)
Total Subsidies	137.00	139.30	(2.30)	(2%)	141.21	(4.21)	(3%)
Resident fees	41.25	36.44	4.81	13%	37.26	3.99	11%
Accommodation charges	-	5.12	(5.12)	(100%)	3.58	(3.58)	(100%)
Periodic payments	-	-	-	-	-	-	-
Extra services	-	-	-	-	-	-	-
Other fees	-	0.55	(0.55)	(100%)	-	-	-
Total Resident Fees	41.25	42.11	(0.86)	(2%)	40.84	0.41	1%
Retentions - Accommodation bonds	-	1.13	(1.13)	(100%)	0.30	(0.30)	(100%)
Interest rec'd - Accommodation bonds	0.15	0.02	0.13	650%	0.04	0.11	275%
Other Minor Income	-	0.44	(0.44)	(100%)	0.17	(0.17)	(100%)
TOTAL INCOME	178.40	183.00	(4.60)	(3%)	182.56	(4.16)	(2%)
CAPITAL INCOME	0.15	10.49	(10.34)	(99%)	8.74	(8.59)	(98%)
OPERATING COSTS							
Accounting	-	0.43	0.43	100%	-	-	-
Administration sundries	-	1.00	1.00	100%	0.76	0.76	100%
Audit	0.30	0.58	0.28	48%	0.39	0.09	23%
Chemist supplies	-	0.96	0.96	100%	0.78	0.78	100%
Cleaning contracts	-	0.83	0.83	100%	0.19	0.19	100%
Cleaning materials	0.51	0.43	(0.08)	(19%)	0.35	(0.16)	(46%)
Conferences & education	0.87	0.47	(0.40)	(85%)	0.61	(0.26)	(43%)
Contract trainers & contract therapists	-	0.90	0.90	100%	0.15	0.15	100%
Craft & activity supplies	0.19	0.30	0.11	37%	0.23	0.04	17%
Food contracts	4.25	4.95	0.70	14%	8.19	3.94	48%
Food costs	4.42	4.93	0.51	10%	4.14	(0.28)	(7%)
Fuel, light & power	1.79	2.18	0.39	18%	2.30	0.51	22%
Incontinence aids & kylies	2.72	2.59	(0.13)	(5%)	2.40	(0.32)	(13%)
Insurance (not workers' comp)	1.25	0.83	(0.42)	(51%)	0.81	(0.44)	(54%)
Laundry contracts	3.93	1.69	(2.24)	(133%)	1.31	(2.62)	(200%)
Laundry materials	-	0.36	0.36	100%	0.53	0.53	100%
M'ment charges - Consultants	0.65	0.36	(0.29)	(81%)	0.33	(0.32)	(97%)
M'ment charges - Head office	-	2.49	2.49	100%	2.59	2.59	100%
M'ment charges - Service bureau	-	-	-	-	-	-	-
Paper products	-	0.61	0.61	100%	0.61	0.61	100%
Payroll tax	-	-	-	-	-	-	-
Provision for major repairs & maintenance (capital decrease)	-	-	-	-	-	-	-
Rates & taxes	0.42	0.52	0.10	19%	0.65	0.23	35%
Repairs & maintenance - Buildings	2.16	2.35	0.19	8%	1.61	(0.55)	(34%)
Repairs & maintenance - Plant & equipment	1.08	1.46	0.38	26%	1.76	0.68	39%
Repairs & maintenance - Furniture & fittings	-	0.10	0.10	100%	-	-	-
Repairs & maintenance - Lawns, grounds etc	-	0.21	0.21	100%	0.15	0.15	100%
Replacements	0.42	0.51	0.09	18%	0.43	0.01	2%
Staff on-costs	-	4.68	4.68	100%	5.26	5.26	100%
Superannuation	8.58	9.45	0.87	9%	8.85	0.27	3%
Telephone, postage & stationery	0.93	0.91	(0.02)	(2%)	0.91	(0.02)	(2%)
Travel, entertainment & vehicles	0.46	0.28	(0.18)	(64%)	0.19	(0.27)	(142%)
Unit dose medication packaging system	-	0.07	0.07	100%	0.11	0.11	100%
Wages - Care staff	43.50	68.65	25.15	37%	54.13	10.63	20%
Wages - Agency care staff	32.18	14.43	(17.75)	(123%)	20.02	(12.16)	(61%)
Wages - Cleaners	5.39	3.48	(1.91)	(58%)	4.66	(0.73)	(16%)
Wages - Laundry staff	-	0.36	0.36	100%	-	-	-
Wages - Kitchen staff	7.25	4.80	(2.45)	(51%)	2.44	(4.81)	(197%)
Wages - Clerical/admin staff	-	2.82	2.82	100%	-	-	-
Wages - Support staff managers	2.39	17.46	15.07	86%	28.76	26.37	92%
Wages - Maintenance/gardeners	-	0.75	0.75	100%	0.08	0.08	100%
Wages - Agency support staff	0.52	0.21	(0.31)	(148%)	0.17	(0.35)	(206%)
Wages - Other staff	-	-	-	-	-	-	-
Workers compensation	2.08	6.04	3.96	66%	3.56	1.48	42%
Unallocated items	-	0.62	0.62	100%	0.53	0.53	100%
Subtotal Operating Costs	128.24	167.05	38.81	23%	160.94	32.70	20%
EBITDA	50.52	16.43	34.09	207%	21.63	28.89	134%
FINANCING COSTS							
Depreciation - Buildings	6.05	3.64	(2.41)	(66%)	4.45	(1.60)	(36%)
Depreciation - plant & equipment	7.46	4.56	(2.90)	(64%)	3.84	(3.62)	(94%)
Interest paid	-	1.00	1.00	100%	0.86	0.86	100%
Rent	-	0.61	0.61	100%	-	-	-
Subtotal Financing Costs	13.51	9.80	(3.71)	(38%)	9.15	(4.36)	(48%)
TOTAL OPERATING COSTS	141.75	176.37	34.62	20%	170.08	28.33	17%
NET SURPLUS / (DEFICIT) - PRPD	37.01	6.63	30.38	458%	12.48	24.53	197%

Service: XYZ Hostel Occupancy: 97.00%
 Service type: High State: WA

Your 2008 data ↓	National Ave. NFP			WA NFP			
		Variance	Variance (%)		Variance	Variance (%)	
STAFF HOURS per fortnight							
Staff Hrs - DON/Care Mgr	1.27	2.91	1.64	56%	1.34	0.07	5%
Staff Hrs - Lvl 2,3,4 RN	9.83	3.60	(6.23)	(173%)	5.46	(4.37)	(80%)
Staff Hrs - Lvl 1 RN	-	4.49	4.49	100%	3.08	3.08	100%
Staff Hrs - EN	-	10.31	10.31	100%	5.06	5.06	100%
Staff Hrs - AN	31.06	21.27	(9.79)	(46%)	21.76	(9.30)	(43%)
Staff Hrs - Activities	2.17	2.37	0.20	8%	2.61	0.44	17%
Staff Hrs - PCA/HCA	-	5.26	5.26	100%	8.76	8.76	100%
Staff Hrs - Therapists	-	0.31	0.31	100%	0.29	0.29	100%
Staff Hrs - Total Care Staff	44.33	50.52	6.19	12%	48.36	4.03	8%
Staff Hrs - Cook	-	0.61	0.61	100%	0.44	0.44	100%
Staff Hrs - Kitchen assist	4.80	4.08	(0.72)	(18%)	3.03	(1.77)	(58%)
Staff Hrs - Cleaner	0.83	2.06	1.23	60%	2.42	1.59	66%
Staff Hrs - Laundry	0.46	1.03	0.57	55%	1.06	0.60	57%
Staff Hrs - Gardener	0.17	0.03	(0.14)	(467%)	0.06	(0.11)	(183%)
Staff Hrs - Maintenance	0.47	1.07	0.60	56%	0.76	0.29	38%
Staff Hrs - Support mgrs	-	0.10	0.10	100%	-	-	-
Staff Hrs - CEO	1.29	0.45	(0.84)	(187%)	0.44	(0.85)	(193%)
Staff Hrs - Administrator	1.31	0.58	(0.73)	(126%)	0.44	(0.87)	(198%)
Staff Hrs - Clerk	-	1.10	1.10	100%	1.02	1.02	100%
Staff Hrs - Volunteers	0.81	0.20	(0.61)	(305%)	0.27	(0.54)	(200%)
Staff Hrs - Other	-	0.27	0.27	1.00	0.34	0.34	100%
Staff Hrs - Total Support Staff	10.15	11.60	1.45	13%	10.26	0.11	1%
STAFF HRS - TOTAL PER FORTNIGHT	54.47	62.11	7.64	12%	58.63	4.16	7%

RESIDENT SUBSIDY LEVEL		National Ave. NFP		WA NFP		
			Variance		Variance (%)	
\$114 - \$126 (FORMERLY RCS1)	50%	55%	5%	0.60	10%	
\$98 - \$113 (FORMERLY RCS2)	22%	33%	11%	0.27	5%	
\$70 - \$97 (FORMERLY RCS3)	17%	9%	(8%)	0.09	(8%)	
\$43 - \$69 (FORMERLY RCS4)	7%	1%	(6%)	0.02	(5%)	
\$35 - \$42 (FORMERLY RCS5)	-	-	-	-	-	
\$26 - \$34 (FORMERLY RCS6)	-	-	-	-	-	
\$1 - \$25 (FORMERLY RCS7)	-	-	-	-	-	
\$0 (FORMERLY RCS8)	-	-	-	-	-	
Respite (High)	3%	1%	(2%)	0.01	(2%)	
Respite (Low)	-	-	-	-	-	
Unfunded Residents	-	1%	1%	0.01	1%	
CONCESSIONAL RATIO	1.74	1.51	(0.23)	1.43	(0.31)	(22%)

ROOM PLACES		National Ave. NFP		WA NFP		
	#		Variance		Variance (%)	
Places in single, ensuite rooms	22%	26%	4%	32%	10%	
Places in single, shared bathroom rooms	78%	29%	49%	51%	27%	
Places in single, no bathroom rooms	-	14%	14%	-	-	
Places in Double, ensuite rooms	-	6%	6%	11%	11%	
Places in Double, shared bathroom rooms	-	4%	4%	7%	7%	
Places in Double, no bathroom rooms	-	4%	4%	-	-	
Places in Three bed rooms	-	5%	5%	-	-	
Places in Four bed rooms	-	10%	10%	-	-	
Places in More than four bed rooms	-	3%	3%	-	-	
Average number of residents per room	1.00	1.24	0.24	1.10	0.10	9%

OTHER		National Ave. NFP		WA NFP		
			Variance		Variance (%)	
Average accommodation bond	\$115,572	\$137,611	(\$22,039)	\$121,457	(\$5,885)	(5%)
Highest accommodation bond	\$200,000	\$196,004	\$3,996	\$161,984	\$38,016	23%
No. of accommodation bonds	14	10	4	3	11	320%
Total amount held in accommodation bonds	\$1,210,117	\$117,244	\$1,092,873	\$305,309	\$904,808	296%
Dementia wings/units - number of places	24	20	4	20	4	18%
Retirement village/units - number of places	-	95	(95)	163	(163)	(100%)
Capital grants	-	45.62	(45.62)	-	-	-
Other interest/investment income	0.30	1.31	(1.01)	0.05	0.25	500%